

CHAMBER OF
MARINE COMMERCE



CHAMBRE DE
COMMERCE MARITIME

www.MarineDelivers.com

Chamber of Marine Commerce (CMC) 2026 Membership Overview

Chamber of Marine Commerce

- **Advocating for marine shipping organizations and their stakeholders for more than 65 years.**
- **Representing over 100 organizations in Canada and the United States** whose operations involve the Great Lakes and the St. Lawrence Seaway, the East Coast, and the Arctic.
- **Linking all users and providers in the marine logistics chain:**
 - Cargo shippers (customers)
 - Shipowners
 - Seaway, ports & terminals
 - Marine equipment and services providers
 - Cities, municipalities and industry associations
- **Providing operational and technical expertise** to address issues.
- **Offering unique opportunities for advocacy** on marine industry issues.

Addressing key marine issues

- ✓ **Marine policy**
- ✓ **Supply chain efficiency**
- ✓ **Infrastructure investment**
- ✓ **Environmental sustainability**
- ✓ **Marine services and fees**
- ✓ **Regulations**
- ✓ **Fiscal policy**
- ✓ **Seafarer supply**

Recent files successfully addressed

- Exemption of laker vessels regarding 2025 USTR port fees on Chinese-built vessels
- Avoiding a proposed 300% increase in US agricultural inspection fees in 2024
- Funding ballast water innovation (2023, \$12M) and green shipping corridor (2024 - \$165M)
- Government creating a Canadian version of the global Carbon Intensity Indicator
- Protection of the current established pilot certification standards and pilotage areas
- Creation of a first-ever Ontario Marine Transportation Strategy in 2023
- Deferred implementation of Ballast Water Convention to 2030 for older vessels and extensions for other vessels



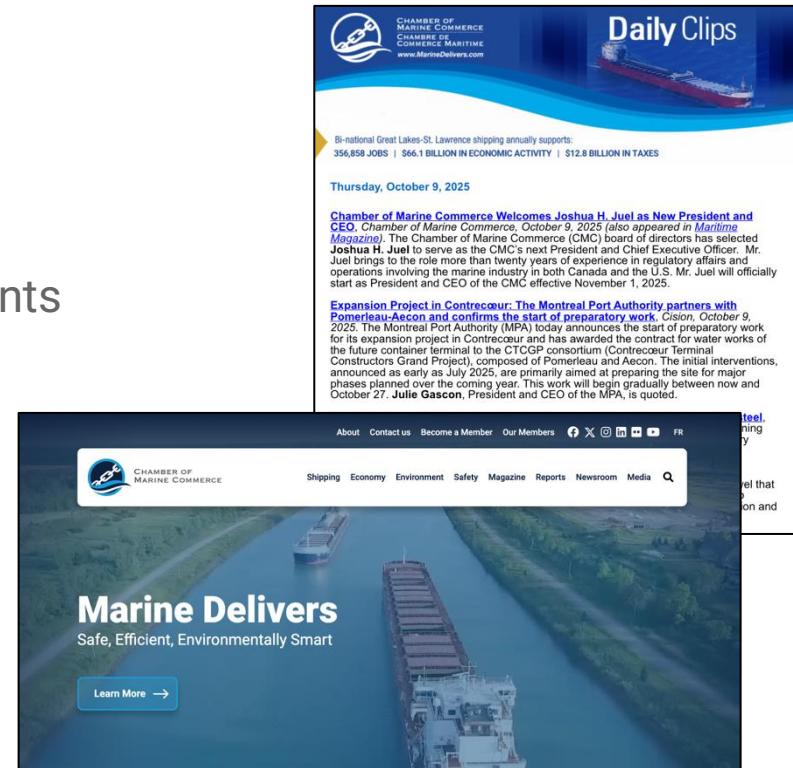
Marine Delivers

Safe, Efficient and Environmentally Smart

Member Communications

Keeping you informed:

- Daily “Media Clips” to track relevant news
- Ongoing “Issue Updates” for key developments
- Annual “Year in Review” Report
- Virtual Events
- Communications Committee
- Government Advocacy Committee



CHAMBER OF MARINE COMMERCE
Bi-national Great Lakes-St. Lawrence shipping annually supports:
356,858 JOBS | \$66.1 BILLION IN ECONOMIC ACTIVITY | \$12.8 BILLION IN TAXES

Thursday, October 9, 2025

Chamber of Marine Commerce Welcomes Joshua H. Juel as New President and CEO, Chamber of Marine Commerce, October 9, 2025 (also appeared in *Maritime Magazine*) The Chamber of Marine Commerce (CMC) Board of directors has selected Joshua H. Juel to serve as the CMC's new President and CEO. Mr. Juel brings to the role more than twenty years of experience in regulatory affairs and operations involving the marine industry in both Canada and the U.S. Mr. Juel will officially start as President and CEO of the CMC effective November 1, 2025.

Expansion Project in Contrecoeur: The Montreal Port Authority partners with Pomerleau-Aeon and confirms the start of preparatory work, Cision, October 9, 2025 The Montreal Port Authority (MPA) today announces the start of preparatory work for its expansion project in Contrecoeur and has awarded the contract for water works of the future port terminal to the CTO (Construction, Trade and Construction Contractors Grand Project), composed of Pomerleau and Aeon. The initial interventions, announced as early as July 2025, are primarily aimed at preparing the site for major phases planned over the coming year. This work will begin gradually between now and October 27. Julie Gascon, President and CEO of the MPA, is quoted.

Marine Delivers
Safe, Efficient, Environmentally Smart

[Learn More →](#)

External Communications

Keeping the public informed:

- News releases
- Articles
- Social Media Activity
- Advertising
- In-person Events
- Virtual Events
- Speaking Opportunities
- Engaging Videos

Like 0 SHARE EMAIL PRINT

Seaway cargo up 20% as waterway supports economic growth

NEWS RELEASE: Total cargo shipments through the St. Lawrence Seaway are supporting business growth from key sectors of the North American economy.

According to The St. Lawrence Seaway Management Corporation, total cargo in metric tons – two million metric tons more compared to the same period in 2016.

"Seaway cargo shipments are a reflection of North American and global economic growth. Our customers are reporting strong growth in their business," said Terence B. MacLellan, President and CEO of the St. Lawrence Seaway Management Corporation. "The St. Lawrence Seaway is supporting domestic and international trade, and is a key part of the Canadian economy. The Seaway is a critical link in the supply chain for many industries, including agriculture, mining, forestry, and manufacturing. The Seaway is also a key part of the Canadian government's strategy to support Canadian trade and investment in global markets. The Seaway is a safe, efficient, and environmentally-smart way to transport goods across North America and beyond. The Seaway is a vital part of the Canadian economy and a key part of the Canadian government's strategy to support Canadian trade and investment in global markets."

GET ONBOARD FOR A SUSTAINABLE FUTURE

Marine Shipping is Investing \$7 Billion in a Safe, Efficient, Environmentally-Smart Great Lakes-St. Lawrence Seaway

@MarineDelivers

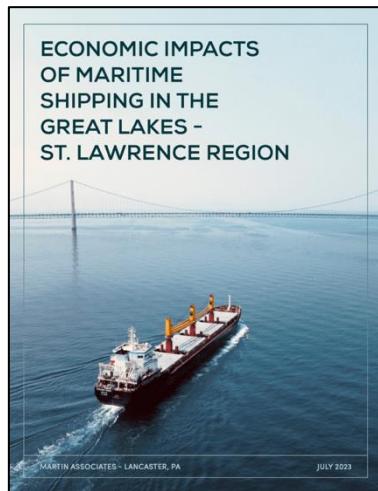
CHAMBER OF MARINE COMMERCE

Research and Analysis

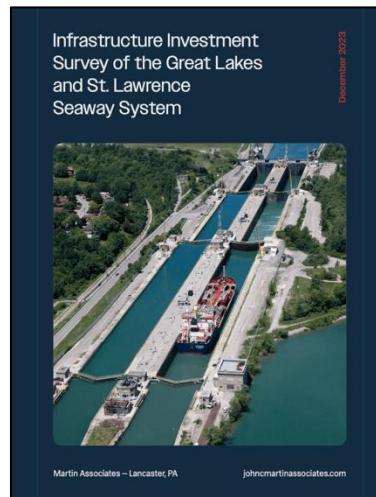
Supporting advocacy with data:

- Statistical collection and analysis
- Annual operational data gathering / reporting
- Research – key industry data

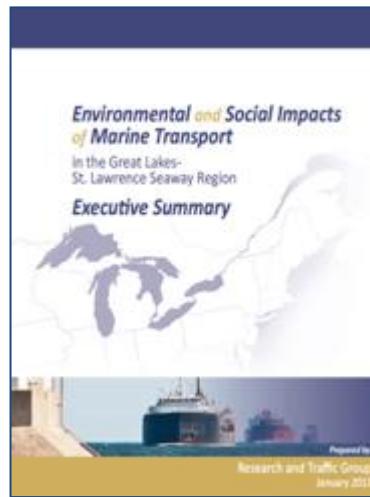
Economy



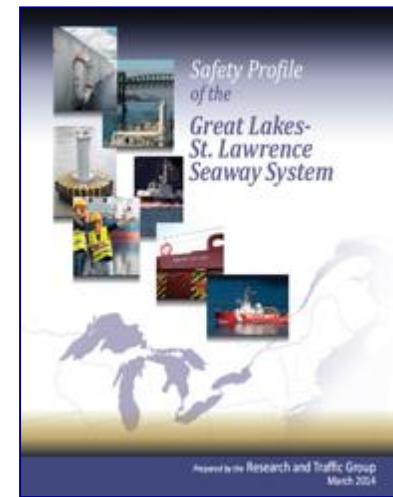
Investment



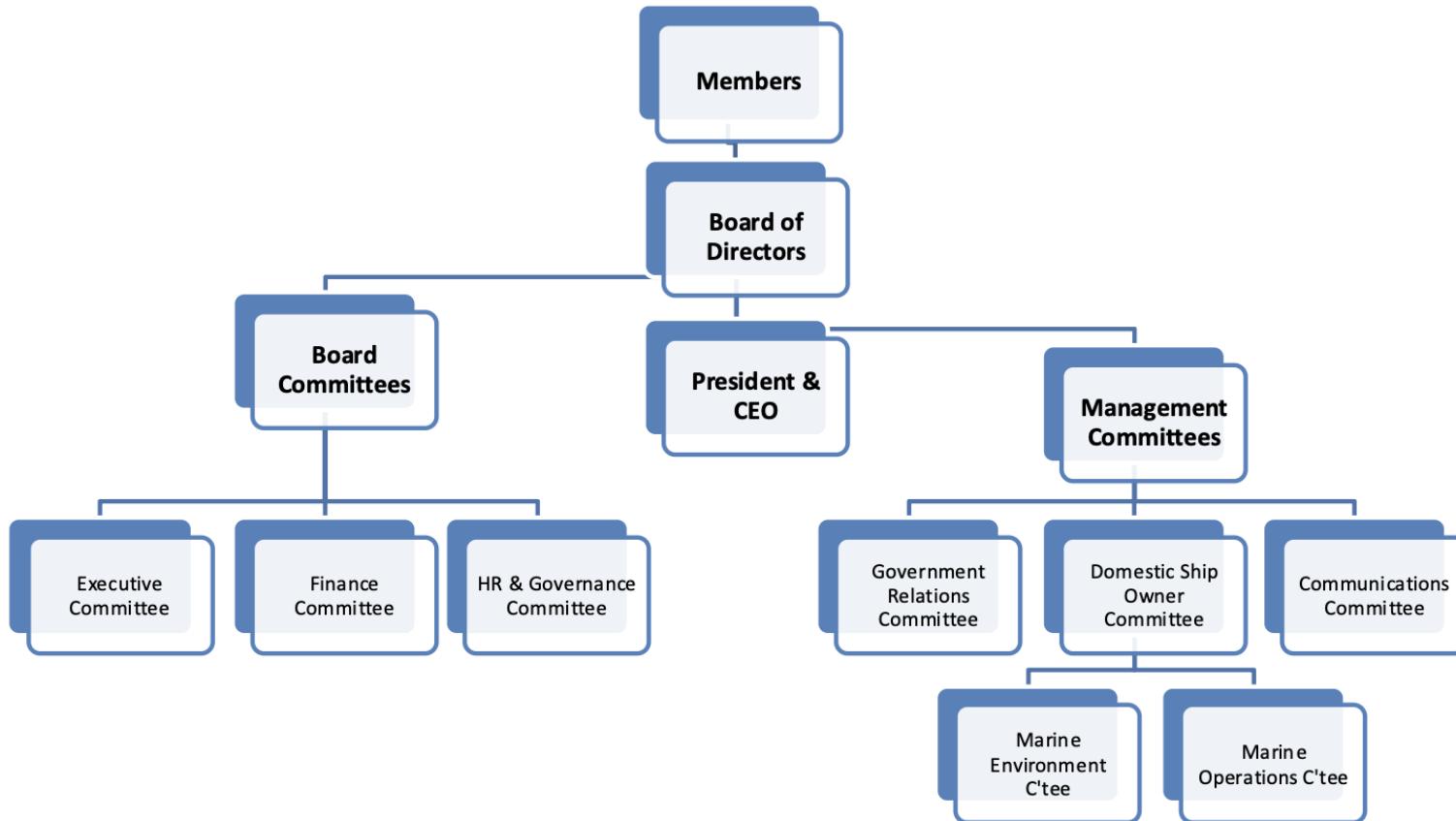
Environment/Social



Safety



Governance and Management



Membership Benefits

Linking the marine community

- CMC represents a broad range of marine stakeholders from coast to coast – cargo shippers, carriers, ports, terminals and marine service providers
- Bi-national membership across U.S. states and Canadian provinces - the only bi-national organization of its kind focused on commercial maritime interests
- CMC provides a link with other marine associations from coast to coast and around the world
- Advises various industrial associations on marine transport related issues

Respected voice on marine transportation issues

- Advocacy at federal, provincial, and state government levels
- Strong relations with key Federal Government departments
- Regular contact with Members of Parliament, Congress and political staff
- Active in Washington and Great Lakes states on U.S. marine transportation policy
- Consulted regularly by government on key marine policy and legislative developments

Engaged in key industry / government advisory forums

- CMC members represented on Transport Canada's Marine Transportation Advisory Board (MTAC)
- Representation at various industry forums, including CMAC (National and Regional), USCG Marine Industry Day, Marine Advisory Board (Canadian Coast Guard), Pilotage Advisory Committees, Seaway User Committee, Transport Canada Ballast Water Working Group (co-chair)
- Participation at International Maritime Organization (IMO) and MEPC (Canadian Delegation)
- Board member of the International Chamber of Shipping (ICS)

Membership Benefits (Cont'd)

Operational and environmental expertise

- Marine Operations and Marine Environment Committees addressing broad range of operational, technical and environmental issues
- Monitoring regulatory changes that could impact the membership so advocacy can begin early on
- Assessment of maritime legislation and regulations impacting operations of members

Strategic public affairs program supporting advocacy agenda

- Program to increase awareness and benefits of marine shipping
- Media relations and media monitoring – providing “Daily News Clips” to members
- Organizing and supporting industry events – conferences, and public outreach
- Public / media relations support for member companies
- Regular ‘Issue Updates’ and ‘News Updates’ on priority issues, distributed to all members
- Targeted advertising campaigns, using latest digital techniques
- Website with unique member portal feature
- Active social media presence and engagement



Marine Delivers

Safe, Efficient and Environmentally Smart

Membership Fee Structure 2026

Member Category	Annual Fee Assessment Methods / Ranges
Shippers	<ul style="list-style-type: none">• Cargo levy (percentage of freight charges)• Annual assessments by special arrangement
Shipowners	<ul style="list-style-type: none">• Based on fleet GRT formula
Ports	<ul style="list-style-type: none">• \$3,200 - \$20,500 depending on cargo volume / revenue
Terminals	<ul style="list-style-type: none">• \$1,555 - \$7,500 depending on cargo volume / revenues
Marine Related	<ul style="list-style-type: none">• \$1,000 - \$7,500 depending on company size (generally revenues)
Cities & Municipalities	<ul style="list-style-type: none">• \$2,650 - \$5,500

Period: Jan 1-Dec 31; Fees pro-rated for partial year new memberships

Currency: Based on country of residence (i.e., Canada = C\$; United States = US\$)



CHAMBER OF
MARINE COMMERCE
www.MarineDelivers.com

For more information: www.marinedelivers.com

Contacts:

Jason Card

Director of
Communications

jcard@cmc-ccm.com

Maggie Murphy

Communications and
Membership Specialist

mmurphy@cmc-ccm.com

Marine Delivers

Safe, Efficient and Environmentally Smart